

## Personal Details

✉ andres@andres77.com

☎ +886 905667745

🏠 Taiwan / Hong Kong

📅 February 24, 1977

🇨🇭 Swiss

🌐 [linkedin.com/in/andres-flueckiger-8719a467](https://www.linkedin.com/in/andres-flueckiger-8719a467)

## Skills

Problem Solving ●●●●●

Leadership ●●●●●

Project Management ●●●●●

Manufacturing ●●●●●

Distribution ●●●●●

Supplier Management ●●●●●

Procurement ●●●●●

Process Optimisation ●●●●●

Finance / Controlling ●●●●●

## Languages

German ●●●●●

English ●●●●●

## Work Permits

- Hong Kong
- Taiwan
- APEC Travel Card

## Hobbies

- Cryptocurrency / Blockchain
- Artificial Intelligence
- Sports / Outdoor Activities

# Andres Flueckiger (he/him)

Manager / Consultant

## Profile

As a hands-on individual, I adjust quickly in new environments, adapting quickly to new challenges and delivering results. I excel in problem-solving, utilising my analytical mindset and critical thinking skills to identify and resolve complex issues. With nearly two decades of experience living and working in Asia, I bring a wealth of knowledge and expertise to the table.

## Experience

### Consultant

Feb 2022 - May 2022

BMW, Taichung, Taiwan

As a consultant, I addressed BMW's Quality and Supply Chain issues by implementing the DMAIC (Define-Measure-Analyze-Improve-Control) approach. I facilitated meetings with the CEO to enhance collaboration between the manufacturer and BMW, resulting in effective Problem-Solving.

### General Manager

Sep 2018 - Jul 2019

TMC Electronics LTD, Shenzhen, China

Oversaw production of 50 people and 10 office staff. Analysed Bill of Material system and proposed an ERP System. Leading Purchase and Quality team, optimised Workflow in Manufacturing. Expanded services in PCBA Potting, and managed Injection Moulding Projects. Key contact for customers (Sales).

### General Manager

Sep 2017 - Jun 2018

Captron Electronic LTD, Suzhou, China

Played the key role in entering the Taiwan market. Led and supervised teams in Sales, Purchase, Marketing, and Accounting. Established Controlling Tools for Financial Management, and implemented new Business Process for the future application for the ISO 9001:2015 Certificate.

### Director

Apr 2014 - Aug 2017

Epijoy LTD, Hong Kong

Provided expert consulting services to Power and Waste-to-Energy Plants, in optimising their efficiency through boiler cleaning using controlled explosions. Marketed Swiss F&B products, showcasing Wine, Beer, Chocolate, Oils, and Salt. Promoted these offerings both online and through a retail shop in Macau.

### Managing Director

Sep 2005 - Mar 2014

BD-Components LTD, Hong Kong

Implemented a robust Supplier Management system, incorporating the PDCA (Plan-Do-Check-Act) methodology, to strengthen our Power Tools and Packaging business. Contract negotiations with Customers and Suppliers. Development of new products. Leading the company of 15 members through the ISO Certification.

## Education

### Bachelor in Business Administration

Nov 2003 - Aug 2005

KLZ, Zurich, Switzerland

### National License in Mech. Engineering

Aug 1993 - Jul 1997

Berufsbildungszentrum – SIG + GF, Switzerland



Berlin, 30<sup>th</sup> of May 2023

**Subject: Recommendation for Andres Flueckiger**

To Whom It May Concern:,

I am writing this letter to highly recommend Andres Flueckiger for his outstanding work and contributions as a consultant for our company. Having had the pleasure of working closely with Andres Flueckiger on several issues, I can confidently attest to his exceptional skills, professionalism, and dedication.

In response to a critical quality and supply chain emergency, Andres Flueckiger was dispatched to our esteemed manufacturer in Taiwan, responsible for producing a range of components for BMW Motorbikes. With exceptional acumen, he swiftly conducted a thorough analysis of the situation, providing invaluable insights and actionable recommendations to initiate prompt resolution. His expertise played a pivotal role in assisting BMW with successfully addressing the following challenges:

- He successfully resolved critical challenges related to assembly of the gearbox, while simultaneously enhancing the departmental environment for improved productivity and overall efficiency.
- He conducted a comprehensive analysis of the production processes, identifying areas for improvement and implementing strategic solutions that enhanced efficiency, optimized resource utilization, and ultimately contributed to overall operational excellence.
- He effectively engaged in communication with the CEO of the supplier, emphasizing the gravity of the issues at hand and effectively addressing them to ensure timely resolution and continued collaboration.

I am delighted to recommend Andres Flueckiger for both consulting and permanent positions. His skills, extensive experience, and dedication makes him an exceptional candidate who will undoubtedly bring immense value to any fortunate organisation. I have the utmost confidence in his ability to contribute significantly to the success and growth of any team or project he joins.

Sincerely,

**BMW Group**  
Georg Rücker  
BMW Motorrad  
Leiter QMT Antrieb und E/E  
Head of SQA drive train and E/E

**Company**  
Bayerische Motoren Werke  
Aktiengesellschaft  
**Postal address** BMW AG  
80788 München  
**Office address**  
Hufelandstraße 20  
**Telephone** Switchboard  
+49 89 382-0  
**Fax** +49 89 382-70-25858  
**Internet** www.bmw-motorrad.com

**Bank details**  
Deutsche Bank  
**IBAN**  
DE05 7007 0010 0152 6946 00  
**SWIFT(BIC)**  
DEUTDE33  
**VAT-ID**  
DE 1292 73398  
**Tax-ID** 143/301/01130  
**Domicile and Court of Registry**  
München HRB 42243

**Chairman of the Supervisory Board**  
Norbert Reithofer  
**Board of Management**  
Oliver Zipse  
(Chairman)  
Ilka Horstmeier  
Walter Mertl  
Milan Nedeljković  
Pieter Nota  
Joachim Post  
Frank Weber