

Mister Loo

“The Starbucks of toilets” striving to expand its footprint of state-of-the-art public toilet facilities across Thailand and to digitalise the prevailing poor public toilet sector.



50 locations



+500'000 visitors/month



Fast growing company



Great work environment & entrepreneurial teams



With a workplace in **Phra Khanong, Bangkok**, we are looking for a highly motivated and exceptional

Senior Sales Manager (m/f)

with a strong focus on sales and marketing activities by promoting Mister Loo's business concept and value proposition in Thailand.

Responsibilities

- Promote Mister Loo's service offering and value proposition in Thailand with the objective to expand the number of locations in Thailand
- Approach own target locations (i.e. new leads) as well as existing pipeline deals through B2B direct sales
- Plan sales objectives, strategies and activities as well as execute relevant measures to achieve location sales targets
- Contribute to the sales team development through sales training, best practice sharing and education
- Explore, identify, and develop business opportunities by building and maintaining trusted relationships with business partners and relevant stakeholders

Qualifications & requirements

- 8+ years working experience in Key Account Management and/or B2B direct sales
- Target oriented sales manner with experiences in planning and implementing sales strategies
- Resilient team player with strong interpersonal skills
- Multitasking capabilities with independent work attitude
- Willingness to travel in the Thai domestic market
- Bachelor or higher degree in management, marketing, business administration or any related fields
- Advanced English (spoken and written) and MS office skills

In case of interest, please send your CV and a short introduction to the following email: contact@misterloo.com